



Leadership AAR - Class of 2019

The Alabama Association of REALTORS® recognizes the need for and benefit of encouraging REALTOR® members who have the aptitude, interest, motivation, and potential to help lead the REALTOR® organization at the national, state, or local level. Leadership AAR aligns the AAR mission with a development program to build strong leaders for tomorrow to help ensure our industry and communities are prepared for the challenges ahead.

The six-month Leadership AAR program consists of a series of three (3) multi-day programs focused on advocacy (Session 1), ethics and professionalism (Session 2), and leadership and good governance (Session 3). The program concludes at AAR's Annual Convention with a recognition ceremony where participants will be honored by state and national leaders and fellow REALTORS®.

Commitment to Leadership AAR

To graduate from Leadership AAR, a participant shall attend all sessions during the class year and the fall AAR annual meeting.

Dates for the sessions are:

- April 7-9, 2019 – Montgomery, AL and Washington, DC
- June 23-24, 2019 – Montgomery, AL
- September 15-16, 2019 – Montgomery, AL
- October 20-21, 2019 – Montgomery, AL (AAR Annual Meeting)

Leadership AAR Tuition

If accepted into the Class of 2019 Leadership AAR program, you will be billed in the amount of \$1,500. This fee is inclusive of all applicable program costs such as lodging, meals, field trips/activities, and flights unless otherwise specified. Please note that class members will share accommodations with another class member of the same gender. (Two class members per room.) If accepted into the 2019 Leadership AAR program, the full amount of each participant's tuition is due on or before February 28, 2019. Funds may be transmitted by check, made out to Alabama Association of REALTORS®, or via NAR's Ecommerce system. *(If paying via Ecommerce, please provide the transfer receipt number to AAR upon transmittal of tuition.)*

Applications should be completed using the fillable blocks of this application. The completed application must be signed by both the applicant and the employer/broker/supervisor and returned to AAR at kara@alabamarealtors.com on or before January 18, 2019. Please include a recent high-resolution headshot-style photograph (.jpg, .png, .bmp) with your application.

Leadership AAR Application

Full Name: _____

Preferred Name: _____ NRDS #: _____ Local Board: _____

Home Address: _____

Email Address: _____

Home Phone #: _____ Cell Phone #: _____

Year Licensed: _____ Years in Real Estate in Alabama: _____ AL License #: _____

Primary Field of Business: *(select one)*

Owner

Associate Broker

Qualifying Broker

Salesperson

Work in Real Estate: *(select one)*

Full time

Part Time

Retired

Real Estate Specialty: *(select one)*

Residential

Commercial

Second Home/Vacation

Property Management

Rural Land

Real Estate Designations Earned: _____

Education Background: *(name of school(s), degree(s) earned/major, year(s) degree awarded/attended in reverse chronological order)*

Present Firm Name: _____

Business Address: _____

Business Phone #: _____ **Start Date with This Firm:** _____

Previous Firms/Work Experience: *(reverse chronological order)*

What do you consider to be your most notable career achievement?

Real estate professional affiliations/involvement with the REALTOR® association (local board of directors or executive committee, committee service (local, state, national), etc.): *(include years of service)*

What do you feel are the three most significant challenges facing the real estate profession today? What do you think might be a good solution(s)?

Challenge 1:

Challenge 2:

Challenge 3:

What specific skills/knowledge do you hope to gain from your participation in Leadership AAR?

Applicant Recognition

I understand the purpose of the Leadership AAR program and, if selected, will devote the time and resources necessary to complete the program. Even though emergencies arise, I understand that if I miss any portion of the official program, I may be asked to withdraw from the program with no portion of the tuition to be refunded.

(Signature)

(Date)

(Printed Name)

Employer, Broker, or Supervisor

This applicant for the 2019 Leadership AAR program has the approval and support of his/her employer, which includes the time required to participate in the program.

(Signature)

(Date)

(Printed Name)

(Firm Name)

The completed, signed application should be sent on or before January 18, 2019 to:
kara@alabamarealtors.com

*AAR will send a notice to each applicant that the application was received.
Please call (334) 262-3808 with any questions about the application.*