



ISSUE DATE: 10/06/2026

INVITATION TO BID

BID 09-26 FBAC LED Sign Replacement

Tuscaloosa County Park & Recreation Authority (PARA) will accept sealed bids for a double-sided outdoor LED electronic message center at Faucett Brothers Activity Center, located at 13040 Eugenia Faucett Dr, Northport, AL 35473. Sealed bids will be opened on **Wednesday, October 21, 2026, 10:30 a.m. CST** in the Conference Room of Iron & Ember at the Jerry Pate Golf Center, Two Iron Dr, Tuscaloosa, AL 35406, and may not be withdrawn for thirty (30) days after such date and time, except as permitted by applicable law. Bid packets may be obtained from Taylor Lopez via email at tlopez@tcpara.org.

GENERAL CONDITIONS

1. PREPARATION OF BIDS

Bids will be prepared per the following:

- (a) The enclosed Bidder's Response Form will be used to submit your bid.
- (b) Unit prices shall be shown and where there is an error in price extension, the unit price shall govern.
- (c) Bidders shall make all investigations necessary to thoroughly inform themselves regarding plant and facilities to deliver material and equipment as required by the bid conditions. No plea of ignorance by the bidder of conditions that exist or that may hereafter exist because of failure or omission on the part of the bidder to make the necessary examinations and investigations, or failure to fulfill in every detail the requirements of the contract documents, will be accepted as a basis for varying the requirements of PARA or the compensation to the vendor.
- (d) Bidders are advised that all PARA contracts are subject to all applicable legal requirements provided for by purchasing requirements and/or state and federal statutes.

2. DESCRIPTION OF SUPPLIES

Bidders will submit, with their proposal, data necessary to evaluate and determine the quality and specifications of the equipment they are bidding.

3. SUBMISSION OF BIDS

Bids and changes thereto shall be enclosed in sealed envelopes addressed to Taylor Lopez, PARA, PO Box 2496, Tuscaloosa, AL 35403. The name and address of the bidder, the date and hour of the bid opening, and the bid title (Bid 09-26 FBAC LED Sign Replacement) shall be placed on the outside of the envelope. Bids may be mailed or delivered in person. It is the bidder's responsibility to verify that bids have been received.

4. LATE BIDS OR MODIFICATIONS

Bids and modifications received after the time set for the bid opening will not be considered.

5. AWARD OF CONTRACT

- (a) The contract will be awarded to the lowest responsible bidder based upon the following factors: quality and conformity with specifications. PARA may accept separately priced alternates; all bidders will be evaluated on the same selected scope and pricing basis.
- (b) If two or more bids received are for the same total amount or unit price, quality and service being equal, local preference shall apply to the extent permitted by applicable law.
- (c) Prices quoted must be FOB Faucett Brothers Activity Center with all transportation charges prepaid unless otherwise specified in the Invitation to Bid.
- (d) A written award of acceptance (Purchase Order) mailed or otherwise furnished to the successful bidder shall result in a binding contract incorporating this Invitation to Bid, the accepted bid, and written addenda. Work shall be coordinated with and authorized by PARA.
- (e) PARA reserves the right to reject any or all bids, waive nonmaterial informalities, and request clarification consistent with applicable law.

6. CLAIMS

Successful bidders will make all claims against carriers for missing or damaged items.

7. LOCAL, STATE, AND FEDERAL COMPLIANCE REQUIREMENTS

Bidders shall comply with all local, state, and federal directives, orders, and laws applicable to this bid and subsequent contract. The successful bidder shall obtain applicable permits and use properly licensed personnel for work requiring licensure.

8. COLLUSION

The bidder, by affixing a signature to this proposal, agrees to the following: "Bidder certifies that this bid is made without previous understanding, agreement, or connection with any person, firm, or corporation making a bid for the same items and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action."

SPECIFICATIONS

1. Purpose

PARA is soliciting sealed bids from qualified and experienced vendors to furnish and install a double-sided, full-color, outdoor LED electronic message center at Faucett Brothers Activity Center. Replace the existing electronic sign while reusing the existing support structure whenever it is structurally sound and suitable for the proposed display. Provide a reliable, outdoor-rated system that staff can program and update remotely without physically traveling to the sign.

2. Scope of Work

Provide all labor, materials, equipment, transportation, software, communication equipment, installation, testing, training, warranty, and services for a complete, fully operational system. Include:

- New double-sided LED electronic message center; removal of existing electronic display components, as applicable.
- Inspection and evaluation of the existing support structure; reuse when structurally sound; necessary mounting hardware and structural modifications.
- Installation, electrical connections and associated equipment, remote communication equipment, and cellular connectivity if required.
- Content management software, programming and configuration, testing and commissioning.
- Staff training, cleanup and removal of debris, warranty, and technical support.

Provide a complete turnkey solution. Equipment or services normally necessary for proper operation, even if not specifically listed, shall be included in the Base Bid.

3. LED Display Specifications

- Configuration: double-sided, full-color RGB, outdoor-rated, suitable for continuous outdoor operation, daylight-readable, automatic brightness adjustment, and weather-resistant construction.
- Desired size: approximately 4 feet high × 11 feet wide. Reasonably comparable dimensions are acceptable if compatible with the existing structure and providing an appropriate viewing area. State exact proposed dimensions.
- Pixel pitch: 15 mm or better. Smaller pitch is acceptable when it meets or exceeds performance requirements.

Provide manufacturer, model, pixel pitch, resolution, maximum brightness in nits, viewing angle, LED lifespan, operating temperature range, weather/environmental rating, power requirements, cabinet construction, and service access method.

SPECIFICATIONS (CONTINUED)

4. Existing Sign Structure

PARA intends to reuse the existing support structure to control project costs. Inspect the structure and determine whether it is structurally sound and suitable for the proposed display. The Base Bid shall include inspection, necessary mounting hardware, minor installation modifications, and proper attachment of the new display.

Identify significant reinforcement or replacement work and provide separate pricing. Do not replace the structure without prior PARA approval. Identify any required structural engineering or stamped calculations and associated costs.

5. Remote Programming and Communication

MANDATORY REQUIREMENT

The display shall be programmed, updated, and managed remotely from the Faucett Brothers Activity Center administrative office. PARA staff shall not need to travel to the sign to upload or change routine messages.

Include all equipment and services for reliable remote communication. As needed, this may include a cellular modem/router, cellular service, antenna, signal booster, controller, communication equipment, cabling, and content management software. Identify the communication method and all associated costs.

6. Cellular Connectivity

Specifically address cellular connectivity because of the existing sign's location. Provide:

- Cellular carrier/provider; modem and antenna manufacturer/model; proposed antenna location; whether a signal booster is required; expected communication method.
- Monthly and annual cellular service costs, activation costs, and all other recurring communication costs.

Provide a solution capable of reliable remote operation at the sign location. Equipment necessary to establish reliable connectivity shall be included in the Base Bid unless specifically identified as an alternate. Identify any required alternate clearly; reliable remote operation remains mandatory.

SPECIFICATIONS (CONTINUED)

7. Remote Content Management Software

Include a user-friendly system allowing authorized PARA personnel to manage the sign remotely. At a minimum, users shall be able to:

- Create and edit messages; upload graphics and images.
- Schedule messages, including by date and time; change messages remotely.
- Manage both sides; preview content before publishing.
- Access remotely from a computer; monitor sign status when supported by the system.

Identify software name and platform, users/licenses included, initial software cost, annual license/subscription cost, software update costs, technical support costs, and other recurring fees. Clearly identify all recurring costs.

8. Electrical Requirements

Provide electrical components and work needed for a complete, operational installation, including applicable connections, wiring, conduit, disconnect, grounding, surge protection, power supplies, controllers, and other necessary components.

Identify voltage, amperage, circuit requirements, and maximum power consumption. Identify separately any electrical work beyond the existing available service.

9. Installation

Provide all labor and equipment necessary to install and commission the display. Include delivery; display installation; mounting hardware; necessary structural modifications; electrical connections; communication equipment; antenna installation; software installation/configuration; programming; testing; and cleanup. Provide all required lifts, cranes, tools, and other installation equipment.

SPECIFICATIONS (CONTINUED)

10. Testing and Final Acceptance

Before final acceptance, demonstrate that the entire system is operational. Testing shall verify:

- Both display sides operate fully and display messages clearly.
- Graphics/images can be uploaded; messages can be scheduled; brightness adjustment works properly.
- Remote communication operates; staff can access the system remotely and upload/change content without physically accessing the sign.
- Cellular connectivity, if used, and all software and associated equipment function properly.

Remote Connectivity Demonstration

Demonstrate successful remote programming from the Faucett Brothers Activity Center administrative office to the sign location before final acceptance.

11. Warranty

The LED display, associated equipment, and installation shall be covered by a minimum five (5) year warranty. Bids offering less than five years do not meet minimum specifications.

Identify warranty coverage for LED modules, power supplies, controllers, cabinets, communication equipment, software if applicable, installation, workmanship, and other associated equipment.

State whether coverage includes parts, labor, shipping, on-site service, and remote technical support. State expected warranty service response time. Any extended warranty alternate is in addition to the required five-year minimum.

SPECIFICATIONS (CONTINUED)

12. Technical Support

Provide technical support for the display and associated software. Identify support contact, telephone and email support, normal support hours, emergency availability, remote troubleshooting capabilities, expected response time, on-site service response time, and all applicable support costs.

13. Staff Training

Provide on-site training for designated PARA personnel at no additional cost. Cover system operation, message creation, graphic uploads, message scheduling, remote message changes, basic troubleshooting, remote system access, and basic maintenance. Additional training may be priced separately as an alternate.

14. Bidder Qualifications

Demonstrate experience furnishing and installing outdoor LED electronic message centers. Provide company name/address, primary contact, telephone, email, years in business, proposed display manufacturer, and at least three comparable LED sign installation references. References should involve similar size and outdoor applications whenever possible.

15. Bid Response Requirements

Complete all pages of the Bidder's Response Form and provide complete system specifications. Attach manufacturer data, communication and software details, warranty and support terms, and three comparable references. Identify all exceptions, substitutions, exclusions, and deviations. Failure to identify an exception or deviation may be considered acceptance of the requirement as written.

The Base Bid includes all labor, materials, equipment, software, communication equipment, installation, testing, training, and other costs for a complete operational system meeting the specifications. Separately identify applicable alternates and all recurring costs. A separately priced required component must be clearly identified so PARA can determine the cost of a fully compliant system.

BIDDER'S RESPONSE FORM

Bid 09-26 FBAC LED Sign Replacement

Base Bid and Alternate Pricing

Include all costs for the specified complete system in the Base Bid, except items expressly identified and priced separately as permitted in the Specifications. Do not duplicate costs. State whether each alternate is an additional charge, credit, or already included.

Item	Price
BASE BID – Complete LED message center and installation	\$

Alternate	Description	Cost
1	Replacement of existing support structure	\$
2	Structural reinforcement	\$
3	Cellular service – monthly	\$
4	Cellular service – annual	\$
5	Signal booster	\$
6	Extended warranty	\$
7	Additional training	\$
8	Spare LED modules	\$
9	Spare power supplies	\$
10	Other recommended equipment/services	\$

Monthly and annual cellular service are two ways to state the same service cost; do not add both. Disclose all recurring charges on the continuation page.

Total Project Cost

Base Bid	\$
Selected alternates (list numbers)	\$
Selected alternates total	\$
TOTAL BID PRICE	\$

Identify the alternates included in your total. PARA will determine which alternates, if any, are accepted. Identify any initial service period included in the total; future recurring charges shall be disclosed separately.

BIDDER'S RESPONSE FORM (CONTINUED)

Bid 09-26 FBAC LED Sign Replacement

Recurring Costs

Item	Cost
Monthly cellular service	\$ / month
Annual cellular service	\$ / year
Cellular activation	\$ one-time
Annual software/license fee	\$ / year
Software updates	\$ / _____
Annual technical support fee	\$ / year
Other recurring communication fees	\$ / _____
Other recurring fees (describe)	\$ / _____

State "None" or "Included" where applicable and explain included periods. Identify any minimum service term, required subscription, or other commitment. Monthly and annual figures for the same cellular service are not additive.

Exceptions, Deviations, and Separately Priced Work

List exceptions, substitutions, exclusions, and deviations, or state "None." Identify any necessary structural reinforcement/replacement, structural engineering/stamped calculations, electrical work beyond available service, or required connectivity alternate. Attach descriptions and pricing as needed.

Bidder Qualifications and Schedule

Years in business: _____

Anticipated equipment delivery / installation schedule: _____

Attach three comparable references with project description and contact information.

BIDDER'S RESPONSE FORM (CONTINUED)**Bid 09-26 FBAC LED Sign Replacement****Proposed System Specifications**

Requirement	Bidder Response
Manufacturer	
Model	
Display dimensions	
Pixel pitch	
Resolution	
Maximum brightness	
Viewing angle	
Weather rating	
LED lifespan	
Electrical requirements	
Operating temperature range	
Cabinet construction	
Service access method	
Cellular provider	
Cellular modem	
Antenna	
Signal booster required?	
Content management software	
Number of users included	
Annual software cost	
Monthly cellular cost	
Warranty terms / service response time	
Support contact / hours / response times	
Antenna location	
Software platform	

Attach complete product data. Electrical details shall include voltage, amperage, circuit requirements, and maximum power consumption. Specify modem and antenna manufacturer/model; required signal booster; software license count; and warranty/support coverage.

BIDDER'S RESPONSE FORM (CONTINUED)

Bid 09-26 FBAC LED Sign Replacement

Bid Compliance Checklist

Requirement	Yes	No	Exception
Double-sided LED display	☐	☐	
Approximately 4' x 11' display	☐	☐	
15mm pixel pitch or better	☐	☐	
Full-color RGB	☐	☐	
Outdoor-rated	☐	☐	
Daylight-readable	☐	☐	
Automatic brightness adjustment	☐	☐	
Remote programming	☐	☐	
Cellular communication capability	☐	☐	
Remote content management software	☐	☐	
Reuse existing structure when structurally sound	☐	☐	
Installation included	☐	☐	
Electrical work included	☐	☐	
Five-year minimum warranty	☐	☐	
Technical support included	☐	☐	
Staff training included	☐	☐	
Remote programming demonstration	☐	☐	

Explain any "No" or exception in an attachment. Identify any alternate needed for compliance.

Vendor Certification

The undersigned certifies that the information in this bid is accurate, that the bidder has reviewed and understands all requirements, and that the proposed equipment and services meet or exceed the minimum requirements except as expressly identified. The bidder acknowledges the General Conditions, including the noncollusion certification.

Company Name	
Address / City / State / ZIP	
Contact / Telephone	
Email	
Authorized Representative / Title	
Signature / Date	
Addenda acknowledged (or "None")	