Alabama Association of REALTORS®

# ALABAMA MEMBERSHIP REPORT

as of DECEMBER 31, 2022

| REGION | R | RA | IA | AFF | N | BOARD YTD 12/31/2022 | REGION YTD 12/31/2022 | COMPARISON BOARD YTD 12/31/2021 | COMPARISON REGION YTD 12/31/2021 |
|---|---|---|---|---|---|---|---|---|---|
| **NORTHERN REGION** | | | | | | | | | |
| ATHENS-LIMESTONE | 172 | 0 | 0 | 15 | 2 | 189 | | 190 | |
| HUNTSVILLE | 3083 | 0 | 16 | 167 | 0 | 3266 | | 3089 | |
| MARSHALL | 173 | 0 | 0 | 9 | 4 | 186 | | 179 | |
| MORGAN | 291 | 0 | 1 | 52 | 0 | 344 | | 318 | |
| SHOALS | 477 | 0 | 1 | 50 | 1 | 529 | | 526 | |
| **Northern Region Total** | **4196** | **0** | **18** | **293** | **7** | **4514** | **4514** | **4302** | **4302** |
| | | | | | | | | | |
| **NORTH CENTRAL REGION** | | | | | | | | | |
| CALHOUN | 264 | 0 | 0 | 0 | 0 | 264 | | 257 | |
| CULLMAN | 282 | 0 | 0 | 3 | 1 | 286 | | 278 | |
| NORTHEAST AL (Eto-Cher) | 311 | 0 | 3 | 28 | 0 | 342 | | 333 | |
| ST. CLAIR | 88 | 0 | 1 | 1 | 0 | 90 | | 101 | |
| TALLADEGA | 32 | 0 | 0 | 1 | 0 | 33 | | 28 | |
| TUSCALOOSA | 697 | 0 | 4 | 50 | 0 | 751 | | 701 | |
| WALKER | 244 | 0 | 1 | 0 | 1 | 246 | | 212 | |
| **North Central Region Total** | **1918** | **0** | **9** | **83** | **2** | **2012** | **2012** | **1910** | **1910** |
| | | | | | | | | | |
| **JEFFERSON-SHELBY-BLOUNT REGION** | | | | | | | | | |
| BIRMINGHAM | 4754 | 0 | 89 | 154 | 2 | 4999 | | 5198 | |
| **J/S/B Region Total** | **4754** | **0** | **89** | **154** | **2** | **4999** | **4999** | **5198** | **5198** |
| | | | | | | | | | |
| **CENTRAL REGION** | | | | | | | | | |
| COVINGTON | 74 | 0 | 0 | 15 | 0 | 89 | | 84 | |
| EAST AL (PHENIX CITY) | 187 | 0 | 1 | 1 | 3 | 192 | | 173 | |
| EUFAULA | 51 | 0 | 0 | 0 | 0 | 51 | | 48 | |
| LAKE MARTIN AREA | 167 | 0 | 0 | 20 | 1 | 188 | | 169 | |
| LEE | 613 | 0 | 0 | 85 | 2 | 700 | | 648 | |
| MONTGOMERY | 1559 | 0 | 15 | 84 | 4 | 1662 | | 1617 | |
| SOUTHEAST AL (DOTHAN) | 417 | 0 | 5 | 73 | 0 | 495 | | 486 | |
| WIREGRASS | 307 | 0 | 1 | 39 | 0 | 347 | | 295 | |
| **Central Region Total** | **3375** | **0** | **22** | **317** | **10** | **3724** | **3724** | **3520** | **3520** |
| | | | | | | | | | |
| **SOUTHERN REGION** | | | | | | | | | |
| BALDWIN | 2487 | 0 | 2 | 78 | 4 | 2571 | | 2453 | |
| MOBILE | 1555 | 0 | 8 | 46 | 1 | 1610 | | 1573 | |
| **Southern Region Total** | **4042** | **0** | **10** | **124** | **5** | **4181** | **4181** | **4026** | **4026** |
| | | | | | | | | | |
| **AT LARGE** | | | | | | | | | |
| At-Large Members | 43 | 0 | 0 | 1 | 0 | 44 | | 49 | |
| **Region Total** | 43 | 0 | 0 | 1 | 0 | 44 | **44** | 49 | **49** |
| **TOTAL** | **18328** | **0** | **148** | **972** | **26** | **19474** | **19474** | **19005** | **19005** |

R - REALTOR®  RA - REALTOR® Associate  I - Institute Affiliate  AFF - Affiliate  N - Non-Member Salesperson

**Some Boards/Associations submit monthly member data after close of month*

Alabama Association of REALTORS®

# ALABAMA MEMBERSHIP REPORT BY SIZE

as of DECEMBER 31, 2022

| BOARD SIZE | CURRENT 12/31/2022 | LAST MONTH 11/30/2022 | CHANGE 11/30/2022 12/31/2022 | LAST YEAR 12/31/2021 | CHANGE 12/31/2021 - 12/31/2022 | YEAR END 12/31/2022 | CHANGE 12/31/2021 - 12/31/2022 | R Members vs Licensees % 12/31/2021 |
|---|---|---|---|---|---|---|---|---|
| **LARGE BOARDS** | | | | | | | | |
| BALDWIN | 2571 | 2569 | 0.08% | 2453 | 4.81% | 2453 | 4.81% | 94.22% |
| BIRMINGHAM | 4999 | 5280 | -5.32% | 5198 | -3.83% | 5198 | -3.83% | 72.06% |
| HUNTSVILLE | 3266 | 3279 | -0.40% | 3089 | 5.73% | 3089 | 5.73% | 90.94% |
| MOBILE | 1610 | 1623 | -0.80% | 1573 | 2.35% | 1573 | 2.35% | 81.42% |
| MONTGOMERY | 1662 | 1657 | 0.30% | 1617 | 2.78% | 1617 | 2.78% | 77.28% |
| **MEDIUM BOARDS** | | | | | | | | |
| ATHENS-LIMESTONE | 189 | 190 | -0.53% | 190 | -0.53% | 190 | -0.53% | 71.97% |
| CALHOUN | 264 | 266 | -0.75% | 257 | 2.72% | 257 | 2.72% | 75.63% |
| CULLMAN | 286 | 273 | 4.76% | 278 | 2.88% | 278 | 2.88% | 96.79% |
| EAST AL | 192 | 194 | -1.03% | 173 | 10.98% | 173 | 10.98% | 254.55% |
| LAKE MARTIN AREA | 188 | 187 | 0.53% | 169 | 11.24% | 169 | 11.24% | 88.27% |
| LEE | 700 | 698 | 0.29% | 648 | 8.02% | 648 | 8.02% | 85.94% |
| MARSHALL | 186 | 188 | -1.06% | 179 | 3.91% | 179 | 3.91% | 54.22% |
| MORGAN | 344 | 344 | 0.00% | 318 | 8.18% | 318 | 8.18% | 67.61% |
| NORTHEAST AL | 342 | 336 | 1.79% | 333 | 2.70% | 333 | 2.70% | 81.85% |
| SHOALS | 529 | 550 | -3.82% | 526 | 0.57% | 526 | 0.57% | 94.03% |
| SOUTHEAST AL | 495 | 499 | -0.80% | 486 | 1.85% | 486 | 1.85% | 78.72% |
| ST. CLAIR | 90 | 90 | 0.00% | 101 | -10.89% | 101 | -10.89% | 59.39% |
| TUSCALOOSA | 751 | 754 | -0.40% | 701 | 7.13% | 701 | 7.13% | 62.69% |
| WALKER | 246 | 236 | 4.24% | 212 | 16.04% | 212 | 16.04% | 52.58% |
| WIREGRASS | 347 | 344 | 0.87% | 295 | 17.63% | 295 | 17.63% | 79.57% |
| **SMALL BOARDS** | | | | | | | | |
| COVINGTON | 89 | 88 | 1.14% | 84 | 5.95% | 84 | 5.95% | 94.74% |
| EUFAULA | 51 | 49 | 4.08% | 48 | 6.25% | 48 | 6.25% | 92.00% |
| TALLADEGA | 33 | 33 | 0.00% | 28 | 17.86% | 28 | 17.86% | 46.77% |
| **AT LARGE** | | | | | | | | |
| AT LARGE MEMBERS | 44 | 45 | -2.22% | 49 | -10.20% | 49 | -10.20% | 17.45% |
| **TOTAL** | **19,474** | **19,772** | **-1.51%** | **19,005** | **2.47%** | **19,005** | **2.47%** | **78.96%** |

Large Boards: 1000 members plus  Medium Boards: 100 - 999 members  Small Boards: Under 100 members  242800.00%

Membership totals include REALTORS, Institute Affiliates, Affiliates and Non-Member Licensees  157700.00%

Member vs Licensee is calculated on REALTOR members only

Note: Boards with over 100% licensees include agents from other counties not within the board's jurisdication. This is the result of of NAR's Board of Choice policy.

Alabama Association of REALTORS®

# NAR MEMBERSHIP REPORT - MEDIUM CATEGORY

as of DECEMBER 31, 2022

| STATE | CURRENT 12/31/2022 | Last Month 11/30/2022 | Change M-to-M | M-to-M Rank | Last Year 12/31/2021 | Change Y-to-Y | Y-to-Y Rank | Year End 12/31/2021 | Change YETD | YETD Rank |
|---|---|---|---|---|---|---|---|---|---|---|
| Missouri | 26014 | 26181 | -0.64% | 7 | 25467 | 2.15% | 7 | 25467 | 2.15% | 7 |
| South Carolina | 25084 | 25649 | -2.20% | 16 | 24630 | 1.84% | 8 | 24630 | 1.84% | 8 |
| Washington | 23088 | 23339 | -1.08% | 11 | 23503 | -1.77% | 16 | 23503 | -1.77% | 16 |
| Minnesota | 22331 | 22561 | -1.02% | 9 | 22331 | 0.00% | 13 | 22331 | 0.00% | 13 |
| Indiana | 20593 | 20691 | -0.47% | 4 | 19985 | 3.04% | 4 | 19985 | 3.04% | 4 |
| Nevada | 20157 | 20373 | -1.06% | 10 | 20688 | -2.57% | 17 | 20688 | -2.57% | 17 |
| Utah | 19641 | 19608 | 0.17% | 1 | 19587 | 0.28% | 10 | 19587 | 0.28% | 11 |
| Connecticut | 19248 | 19310 | -0.32% | 3 | 19387 | -0.72% | 15 | 19387 | -0.72% | 15 |
| Oregon | 18846 | 19034 | -0.99% | 8 | 18813 | 0.18% | 11 | 18813 | 0.18% | 12 |
| Alabama | 18333 | 18644 | -1.67% | 14 | 17905 | 2.39% | 6 | 17905 | 2.39% | 6 |
| Wisconsin | 17272 | 17675 | -2.28% | 17 | 17325 | -0.31% | 14 | 17325 | -0.31% | 14 |
| Louisiana | 16837 | 16932 | -0.56% | 6 | 16238 | 3.69% | 3 | 16238 | 3.69% | 3 |
| Oklahoma | 14121 | 14191 | -0.49% | 5 | 13430 | 5.15% | 1 | 13430 | 5.15% | 1 |
| Kentucky | 13257 | 13276 | -0.14% | 2 | 12888 | 2.86% | 5 | 12888 | 2.86% | 5 |
| Idaho | 11699 | 11912 | -1.79% | 15 | 11603 | 0.83% | 9 | 11603 | 0.83% | 9 |
| Arkansas | 10881 | 11037 | -1.41% | 13 | 10395 | 4.68% | 2 | 10395 | 4.68% | 2 |
| Hawaii | 10563 | 10686 | -1.15% | 12 | 10546 | 0.16% | 12 | 10520 | 0.41% | 10 |

| ALL STATES AND TERRITORIES | |
|---|---|
| Alabama Rank for the most growth this Month compared to all states | 38 |
| Alabama Rank for the most growth Year-to-Date compared to all states | 17 |
| Alabama Rank for the most growth Year over Year compared to all states | 17 |