

MAKING TUSCALOOSA SAFER AND STRONGER FISCAL YEAR 2022 MAYOR'S BUDGET RECOMMENDATION

CITY SALES TAX RATES

	Population	City Sales Tax Rate
Mobile	187,041	5.0%
Huntsville	215,006	4.5%
Dothan	71,072	4.0%
Decatur	57,938	4.0%
Birmingham	200,733	4.0%
Auburn	76,143	4.0%
Madison	56,933	3.5%
Hoover	92,606	3.5%
Montgomery	200,603	3.5%
Tuscaloosa	99,600	3.0%

OUTSTANDING DEBT GOVERNMENTAL ACTIVITIES

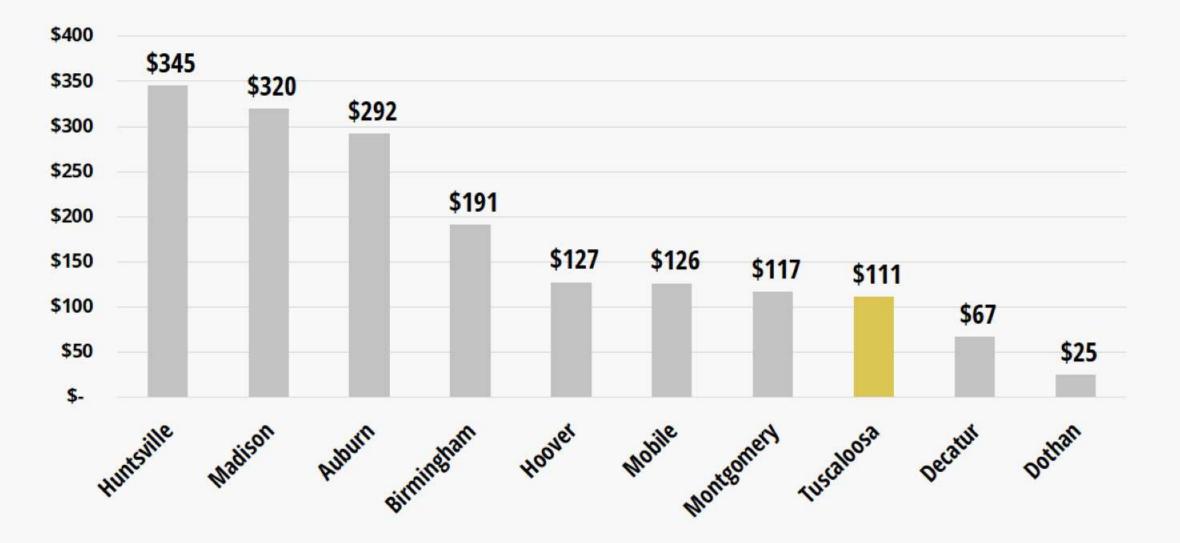
	Annual Budget	Debt
Huntsville	\$ 454,793,193	\$ 910,451,322
Birmingham	\$ 539,186,000	\$ 276,894,000
Auburn	\$ 133,378,437	\$ 251,039,999
Madison	\$ 64,345,787	\$ 248,131,451
Mobile	\$ 347,267,235	\$ 200,820,482
Montgomery	\$ 284,251,087	\$ 189,588,622
Tuscaloosa	\$ 185,953,587	\$ 113,527,239
Hoover	\$ 144,933,712	\$ 94,170,201
Decatur	\$ 102,959,796	\$ 42,783,000
Dothan	\$ 107,760,088	\$ 16,610,832

OUTSTANDING DEBT GOVERNMENTAL ACTIVITIES

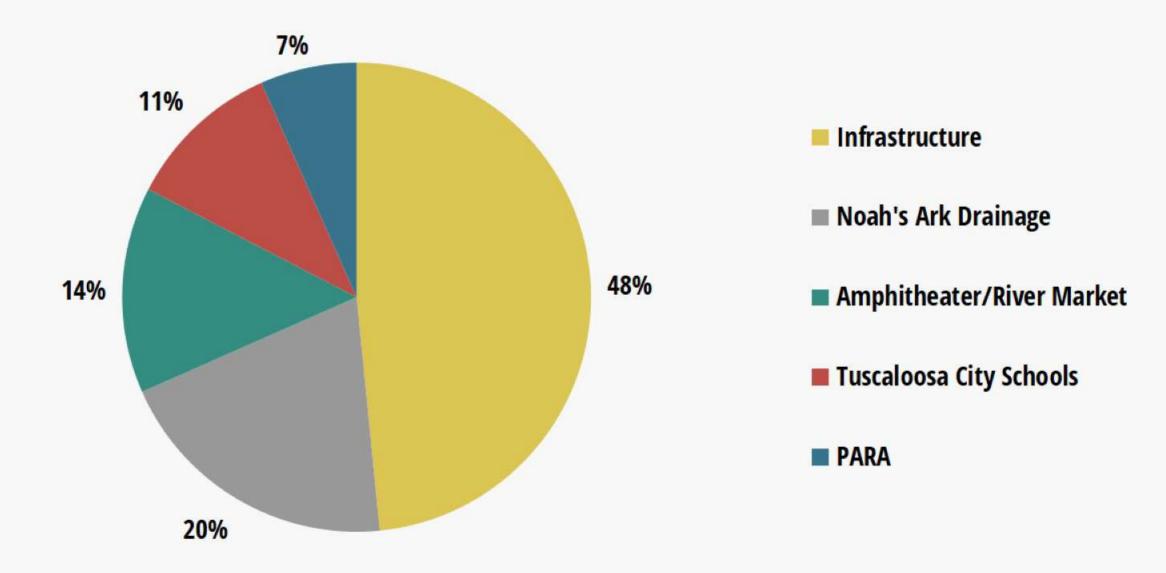
	Debt Service as % of Budget
Madison	28.3%
Auburn	16.7%
Huntsville	16.3%
Montgomery	8.3%
Hoover	8.1%
Birmingham	7.1%
Mobile	6.8%
Tuscaloosa	6.0%
Decatur	3.7%
Dothan	1.6%



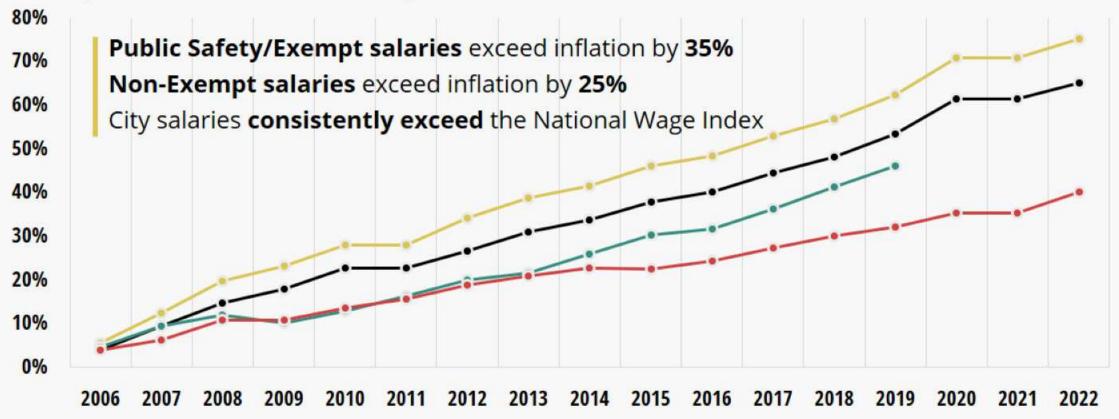
DEBT SERVICE PER CAPITA



GENERAL FUND DEBT



SALARY INCREASE TRENDS Compared to National Wage Index and Inflation

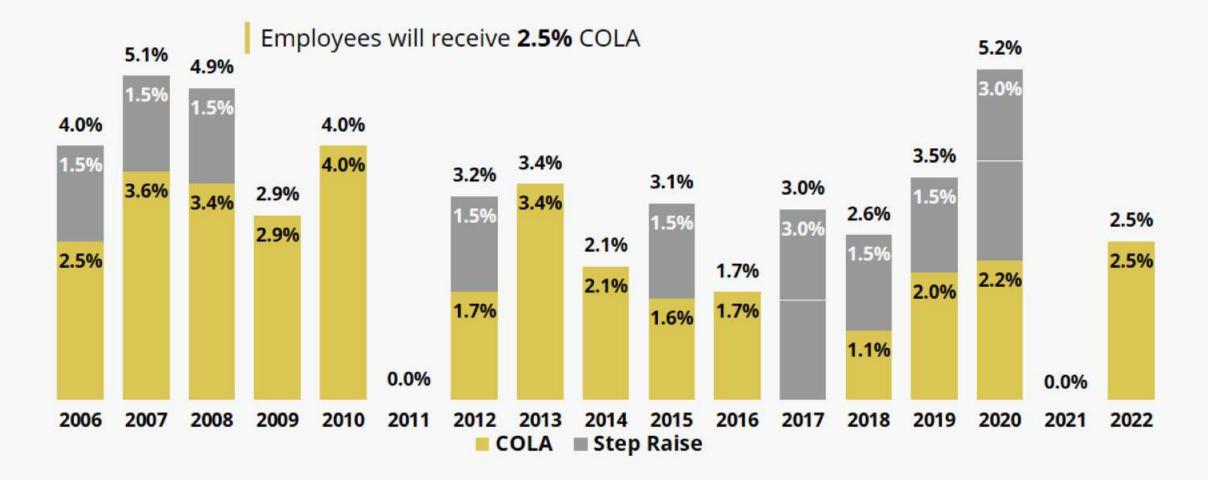


---Exempt/Public Safety Salaries ---Non-Exempt Salaries ---National Wage Index ---National Inflation

SALARY INCREASE TRENDS Exempt/Public Safety COLA and Step Increases



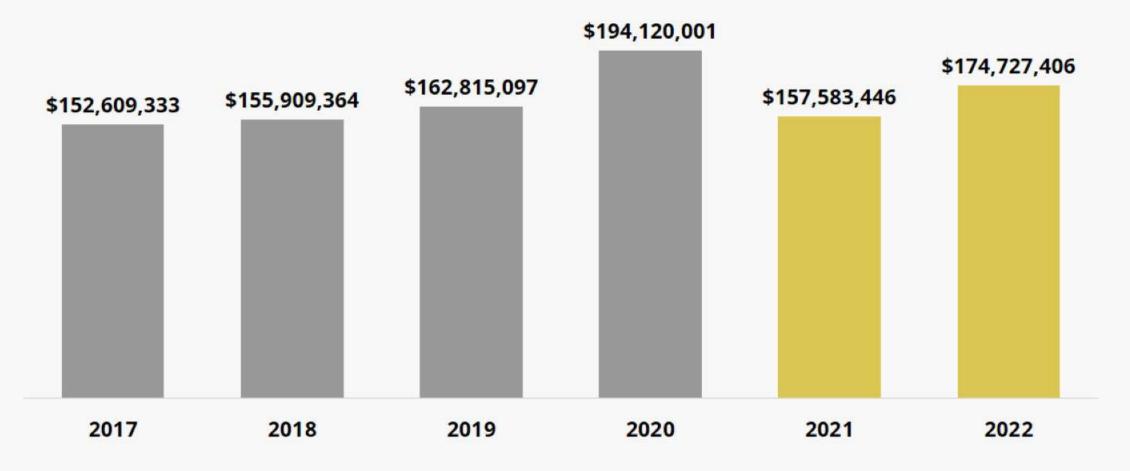
SALARY INCREASE TRENDS Non-Exempt COLA and Step Increases



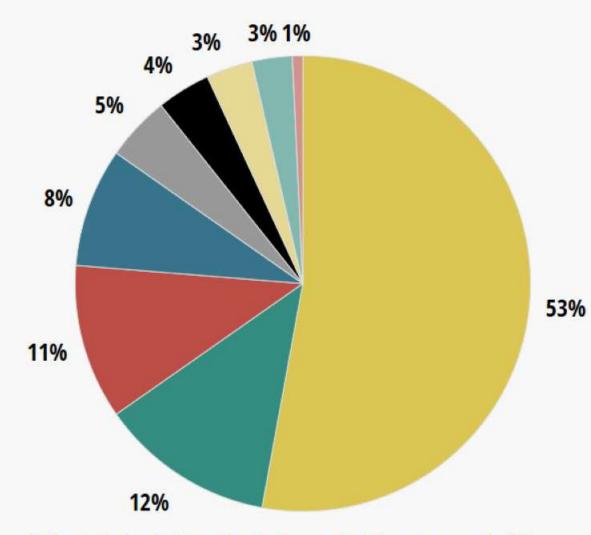
HEALTH INSURANCE IMPACT Bi-weekly Employee Premium Increases



REVENUE BUDGET HISTORY



REVENUE SOURCES



*Other includes, but is not limited to, grants, interest income, building permits, bank excise tax, transfers, road and bridge tax, inspection fees, and cost reimbursements

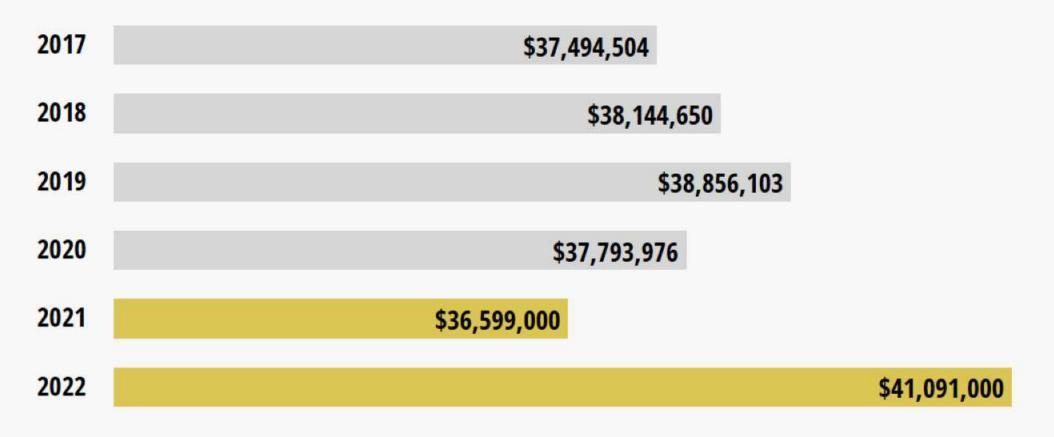
- Sales and Use Tax
- Business Licenses
- Property Tax
- Other
- Lodging
- Water and Sewer Indirect Costs
- Commercial & Rental Taxes
- Elevate Environmental Services Subsidy
- Environmental Service Fees

MAJOR DISCRETIONARY REVENUES

	FY 2022 Budget	FY 2021 Budget	Difference
City Sales Tax	\$ 41,091,000	\$ 36,599,000	\$ 4,492,000
Business License	21,681,000	20,715,000	966,000
Property Tax	19,209,592	17,660,000	1,549,592
County Sales Tax	18,844,000	16,736,000	2,108,000
Lodging Tax	8,359,500	5,515,000	2,844,500
Simplified Sellers Use Tax	4,715,000	3,350,000	1,365,000
Rental License Tax	4,698,858	3,288,000	1,410,858
Use Tax	4,511,000	4,330,000	181,000
Liquor Tax	2,292,000	1,611,000	681,000
Total	\$ 125,401,950	\$ 109,804,000	\$ 15,597,950

CITY SALES TAX

1% average annual growth between 2017-2020



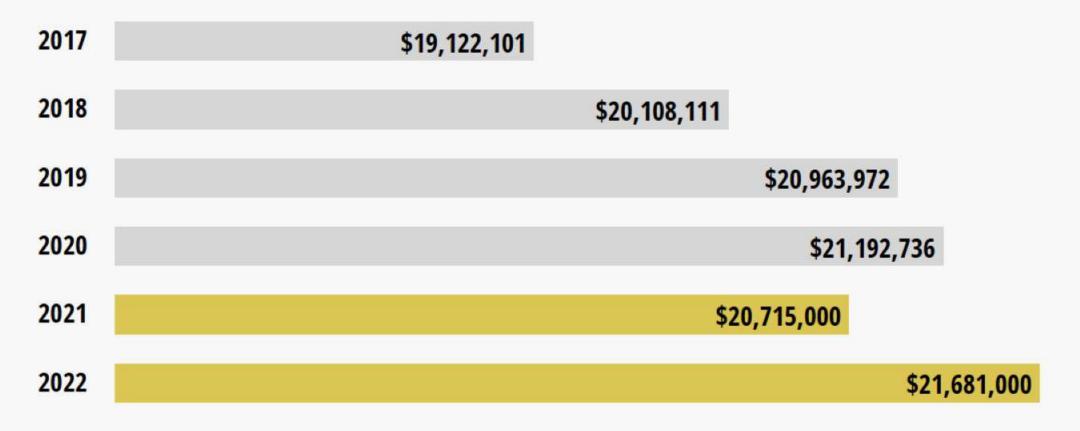
COUNTY SALES TAX

5% average annual growth between 2017-2020

2017	\$16,189,330
2018	\$16,845,400
2019	\$17,438,390
2020	\$17,448,246
<mark>202</mark> 1	\$16,736,000
2022	\$18,844,000

BUSINESS LICENSE

2% average annual growth between 2017-2020



PROPERTY TAX

13% average annual growth between 2017-2020

2017	\$15,366,775
2018	\$16,573,103
2019	\$17,327,440
2020	\$17,686,163
<mark>202</mark> 1	\$17,660,000
2022	\$17,977,000

LODGING TAX

8% average annual growth between 2017-2020

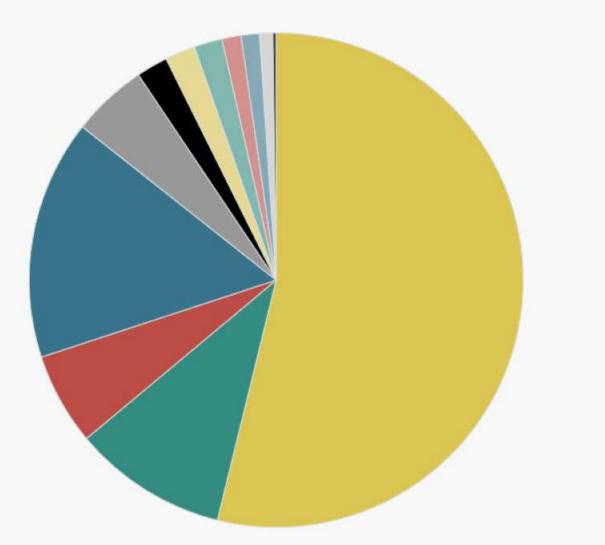
2017		\$7,295,483
2018		\$7,828,890
2019		\$8,377,106
2020	\$6,059,218	
<mark>2021</mark>	\$5,515,000	
2022		\$8,359,500

DIRECT EXPENDITURES BY DEPARTMENT

Infrastructure and Public Services	\$ 36,954,926
Police	35,885,377
Fire	28,625,811
Agencies	11,837,785
Information Technology	5,528,601
Accounting and Finance	5,120,051
Urban Development	3,706,935
Human Resources	2,852,055
Office of the City Attorney	2,207,112
Mayor	1,668,406
Municipal Court	1,117,137
Community and Neighborhood Services	610,228
Council	354 <mark>,</mark> 896



ALL EXPENDITURES BY TYPE



Salaries & Benefits	60%
Intergovernmental	11%
Agencies	7%
Other Operating	17%
Debt Service	5%
Utilities & Telephone	2%
Interfund Transfers	2%
Outside Services	2%
Auto Fuel & Maintenance	1%
Repairs & Supplies	1%
Insurance/Claims	1%
Travel/Training	0.1%

GENERAL FUND

*Other includes, but is not limited to, contingency, maintenance contracts, jail costs, pass through funds, insurance and claims \$95,498,678 in Salaries and Benefits

THEN AND NOW Budget Comparison

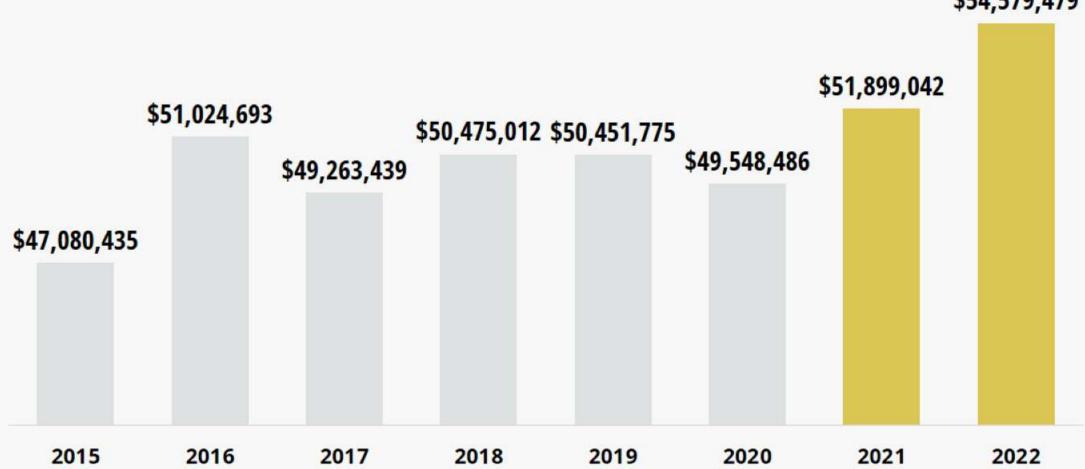
	2007	2021	2022
Salaries and Benefits*	60%	62%	60%
Agencies	11%	7%	7%
Debt Service	4%	5%	6%
Utilities and Telephone	1%	3%	2%
Auto Fuel and Maintenance	2%	2%	2%

Does not include other operating expenditures

*FY 2021 salaries and benefits are less than FY 2020

WATER & SEWER FUND

REVENUE BUDGET HISTORY



\$54,579,479

REVENUE HIGHLIGHTS

Recommending a **6%** annual Water and Sewer rate increase to cover operating and capital

2.5% to account for CPI

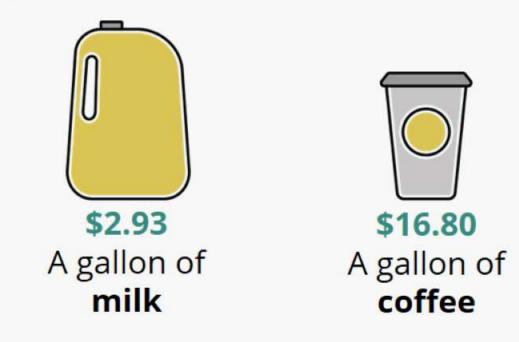
3.5% will be dedicated to the 10-year Water & Sewer Infrastructure Plan

Recommending an equal rate increase for rural water authorities

2% dedicated to 2019 SRF debt service

REVENUE HIGHLIGHTS

A gallon of tap water costs \$0.0033





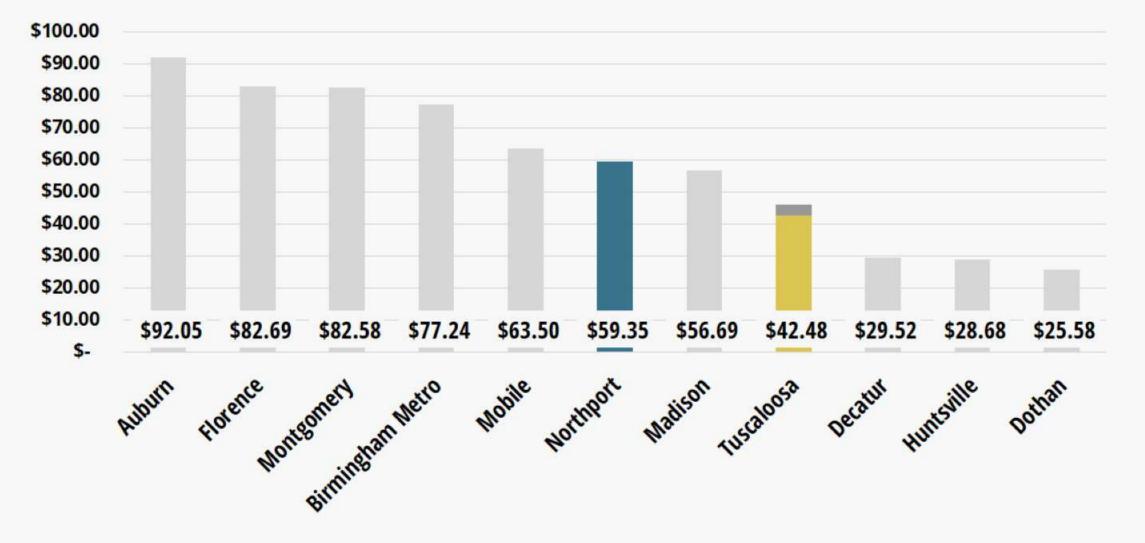


REVENUE HIGHLIGHTS

Average monthly residential water and sewer bill is \$46.80



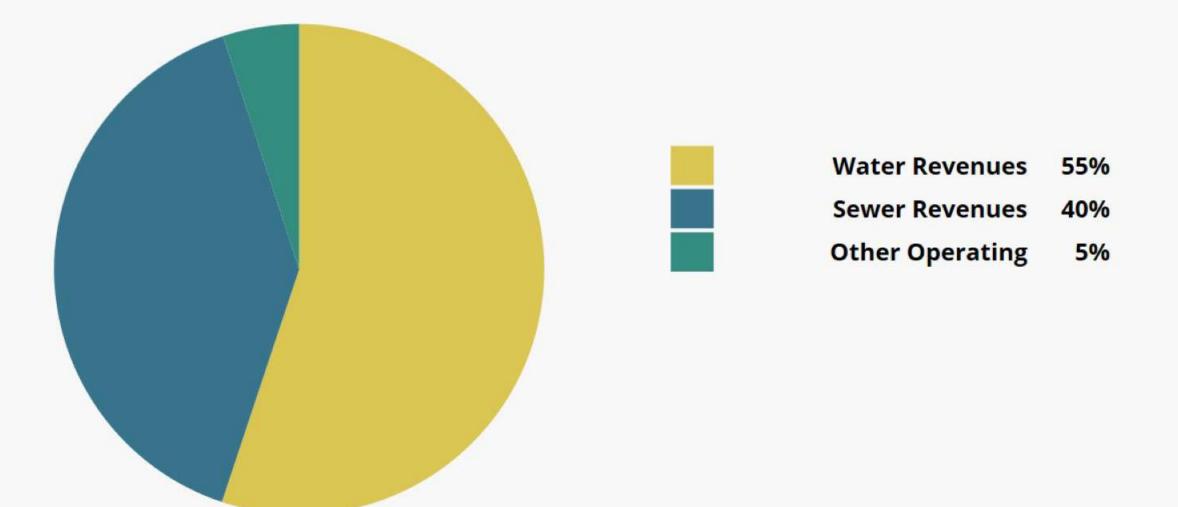
WATER RATE COMPARISON PER 10,000 GALLONS



REVENUE COMPARISON

REVENUES	FY 2022 BUDGET		FY 2021 BUDGET		DIFFERENCE	
Charges for Services	\$	54,281,414	\$	51,333,477	\$	2,947,937
Cost Reimbursements		20,000		25,000		(5,000)
Other Operating		204,500		467,000		(262,500)
Transfers from Other Funds		41,065		41,065		-
Use of Property		32,500		32,500		-
Total	\$	54,579,479	\$	51,899,042	\$	2,680,437

REVENUE SOURCES



*Other includes, but is not limited to, collection fees, tap fees, meter/fire connection fees, interest income, transfers from other funds and cost reimbursements

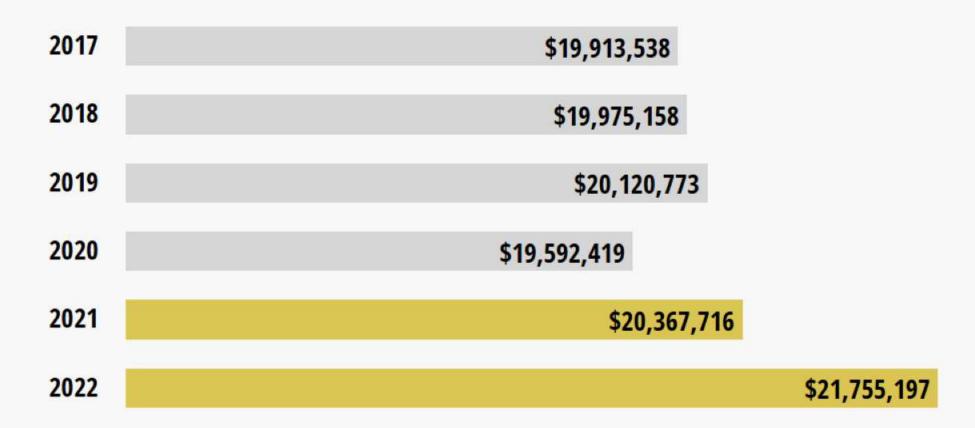
WATER REVENUES

3% average annual growth between 2016-2020

2017	\$26,109,069
2018	\$26,088,963
2019	\$26,842,875
2020	\$26,886,225
2021	\$28,071,761
<mark>2022</mark>	\$30,078,717

SEWER REVENUES

2% average annual growth between 2016-2020



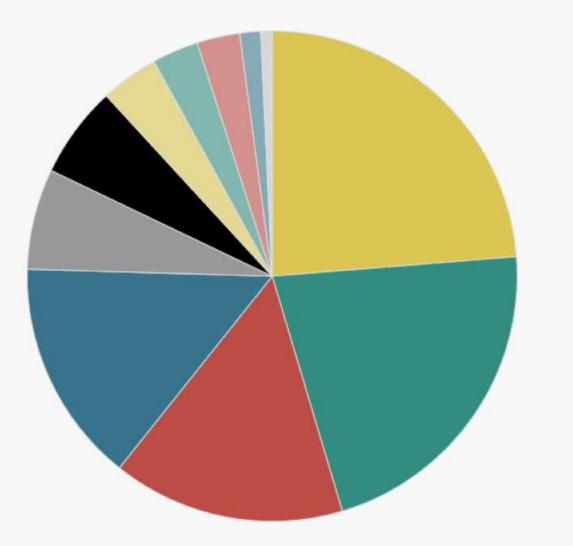
DIRECT EXPENDITURES BY DEPARTMENT

Infrastructure & Public Services	\$ 25,676,023	44%
Office of Urban Development	1,221,669	2.1%
Information Technology	850,000	1.4%
Accounting & Finance	524,546	0.9%
Office of the City Attorney	44,059	0.3%

*Other includes transfers to other funds, debt service and depreciation



ALL EXPENDITURES BY TYPE



Salaries & Benefits	24%
Debt Service	22%
Depreciation	<mark>15%</mark>
Interfund Transfers	15%
Utilities & Telephone	<mark>7%</mark>
Repairs & Supplies	6%
Other	4%
Special Projects	3%
Chemicals	3%
Outside Services	1%
Auto Fuel & Maintenance	<mark><1%</mark>

INDIRECT COSTS NEW WATER & SEWER EMPLOYEE EXAMPLE

DIRECT COST TO WATER & SEWER FUND New Water & Sewer Employee

DIRECT COST TO GENERAL FUND Human Resources Posts positions Verifies background information Facilitates interview process Manages hiring process Handles insurance & benefits setup Sets up time card **Fleet Maintenance Issues Vehicle Accounting & Finance**

Sets up payroll information

INDIRECT COSTS

Personnel Operating Area	Basis for consideration	% of W&S Work	Budget of Operating Area	% of budget located to WS
Office of the City Attorney	# of documents created	32%	\$ 2,010,036	\$ 643,211.52
Human Resources	# of employees	15%	2,836,162	425,424.30
Accounting and Finance	Total budgets	31%	4,892,516	1,516,679.96
Facilities Maintenance	Square footage of City Facilities	41%	5,000,624	2,050,255.84
Municipal Security	Square footage of City Facilities	41%	650,000	266,500.00
Information Technology	# of devices managed	17%	5,453,069	927,021.73
City Clerk	# of Council agenda items	46%	1,784,795	821,005.70
Fleet Maintenance	# of vehicles	39%	1,420,516	554,001.24
Total indirect Cost Transfer Basis Support				\$ 7,204,100.29
Total transfer to GF for Indirect Costs using 12%				\$ 5,936,757

INDIRECT COSTS

In order to save time and resources, the City calculates an annual flat rate of **12%** to apply to the Water and Sewer budget.

12% Flat Rate	Estimated Actual Costs						
\$5,936,757	\$7,204,100						



THEN AND NOW Budget Comparison

	2007	2021	2022
Salaries and Benefits*	27%	24%	24%
Debt Service	30%	22%	22%
Utilities and Telephone	7%	7%	7%
Equipment	1%	0.4%	0%
Auto Fuel and Maintenance	1%	7%	1%

Does not include other operating expenditures

*FY 2021 salaries and benefits are less than FY 2020

WATER AND SEWER FUND

OUTSTANDING DEBT GOVERNMENTAL ACTIVITIES

	DEBT	 FAL ANNUAL BT SERVICE	 BT SERVICE R CAPITA	
Birmingham	\$ 276,894,000	\$ 38,401,000	\$ 191.30	
Madison	248,131,451	18,216,090	319.96	
Mobile	200,820,482	23,625,789	126.31	No Utilities
Montgomery	189,588,622	 23,455,513	 116.93	Sewer Utilities
Huntsville	961,499,898	82,340,108	382.97	Water, Sewer & Electric Utilities
Auburn	283,060,913	25,305,062	332.34	Water & Sewer Utilities
Hoover	113,956,382	13,294,060	143.56	
Decatur	88,833,000	8,319,000	143.58	
Dothan	99,290,642	11,131,886	156.63	
Tuscaloosa	\$ 194,280,692	\$ 23,051,012	\$ 231.44	

WATER AND SEWER FUND

VEHICLES, EQUIPMENT & CAPITAL PROJECTS

REVENUE SOURCES

General Fund	\$ 420,000
General Fund Facility Renewal Fund	100,000
General Fund Reserve for Future Improvements (GF-RFFI)	1,770,000
Alabama Trust Fund	927,998
Public Safety Capital Fund	3,006,001
Public Works Capital Fund	378,485
American Rescue Plan	14,086,559
Total	\$ 20,689,043

VEHICLES, EQUIPMENT & CAPITAL PROJECTS

INVESTMENT AREAS

	CAPITAL PROJECTS	VEHICLES & EQUIPMENT	TOTAL
City-Wide	\$ 9,266,485	\$ -	\$ 9,266,485
Infrastructure & Public Services	543,000	2,143,000	2,686,000
Tuscaloosa Fire Rescue	2,305,000	174,000	2,479,000
Tuscaloosa Police Department		2,414,000	2,414,000
Information Technology		1,494,001	1,494,001
Agencies	1,922,398	427,159	2,349,557
Total	\$ 14,036,883	\$ 6,652,160	\$ 20,689,043

VEHICLES, EQUIPMENT & CAPITAL PROJECTS

Fiscal Year 2022 10-Year Infrastructure Investment Plan

PURPOSE

To have the safest and strongest infrastructure in the nation, focusing on these 7 primary areas

Lakes

water treatment plants

water distribution system

wastewater collections system

water resource recovery facility

IT and security

equipment and vertical assets

INVESTMENT LAKES

\$9,461,844

LAKES AERATOR REPAIR

\$7,000,000

Installing a valve on the upstream side of the dam aerator piping



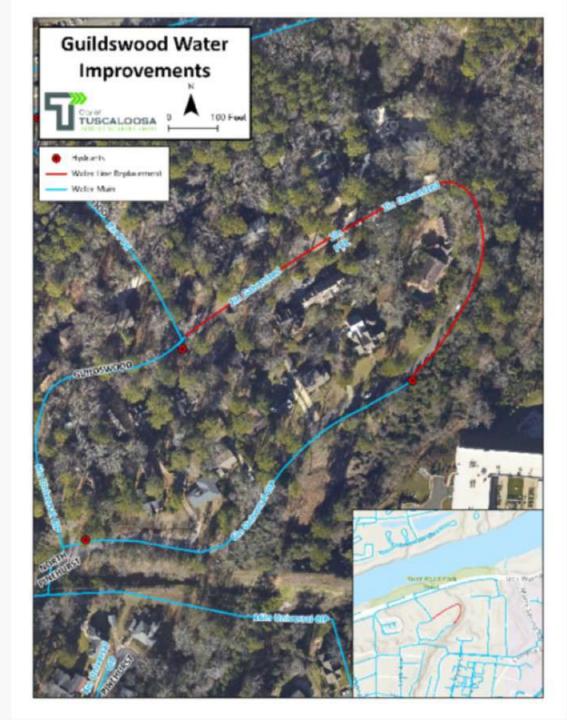
INVESTMENT DISTRIBUTION & COLLECTIONS

\$64,760,538

DISTRIBUTION & COLLECTIONS GUILDSWOOD WATER IMPROVEMENTS

\$600,000

Replacing 1,100 feet of 2" galvanized pipe with 6" ductile iron pipe



DISTRIBUTION & COLLECTIONS ARLINGTON SEWER REPLACEMENT

\$2,500,000

Replacing 4" and 6" clay sanitary sewer pipes with 8" PVC lines



DISTRIBUTION & COLLECTIONS BROOKSDALE SEWER REPLACEMENT

\$2,000,000

Replacing a section of public sewer that serves approximately 20-30 homes that continuously has backups and overflows due to poorly conditioned lines



DISTRIBUTION & COLLECTIONS QUEEN CITY PRIVATE SEWER UPGRADES

\$3,000,000

Eliminating some of the oldest shared private sewer lines that are in City streets by installing City sewer service to this area



INVESTMENT PLANTS & FACILITIES

\$84,927,693

PLANTS & FACILITIES ED LOVE RAW WATER STATION

\$12,000,000

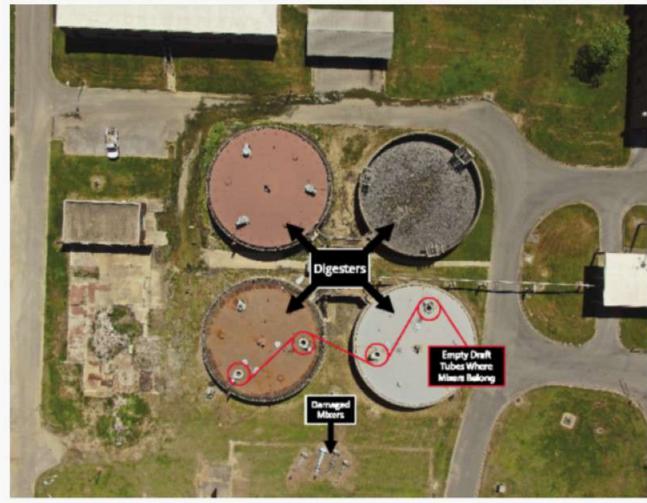
Upgrades to address current deficiencies and increase the reliability and reliance of the raw water pump station



PLANTS & FACILITIES DIGESTER MIXING UPGRADES

\$2,610,000

Replacing non-working mixers with upgraded mixing technology



PLANTS & FACILITIES LIFT STATION 3

\$4,000,000

Replacing 3 existing pumps, installing a new generator and installing a new electrical building and accommodating site work at the largest pump station in the city while building existing capacity



PLANTS & FACILITIES LIFT STATION 10 & 11

\$4,000,000

Constructing a 1.5 million gallon flow equalization (EQ) tank at Lift Station 10 to handle peak sewer flows required to reduce SSOs occurring at Lift Station 10.

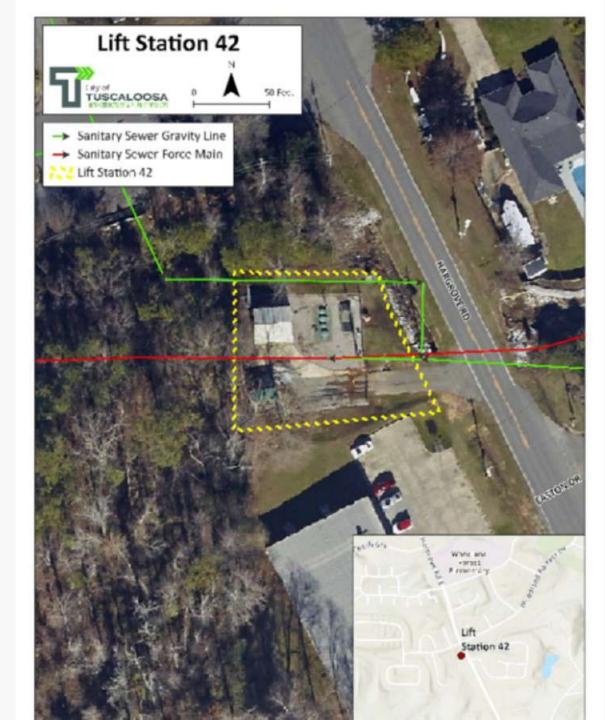
The improvements include an EQ tank, transfer pump, electrical controls and associated piping.

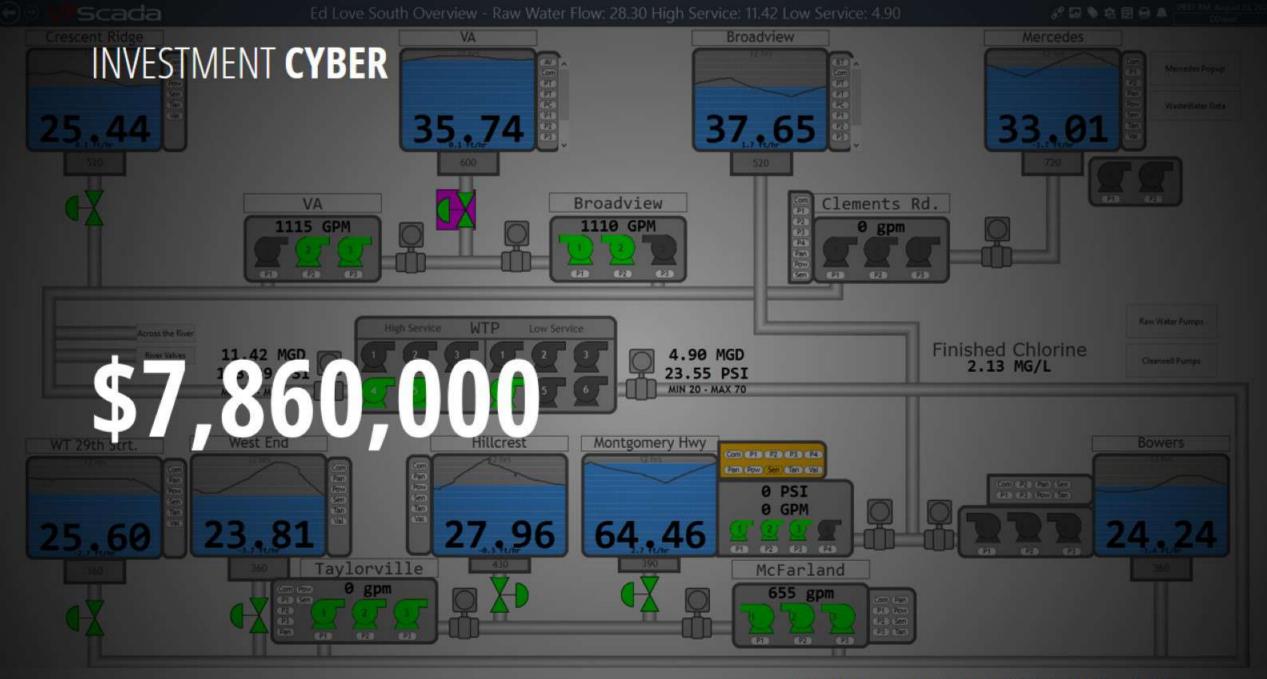


PLANTS & FACILITIES LIFT STATION 42

\$3,500,000

Eliminating or reconfiguring to minimize odors and SSOs





CYBER SECURITY IMPROVEMENTS

\$5,800,000

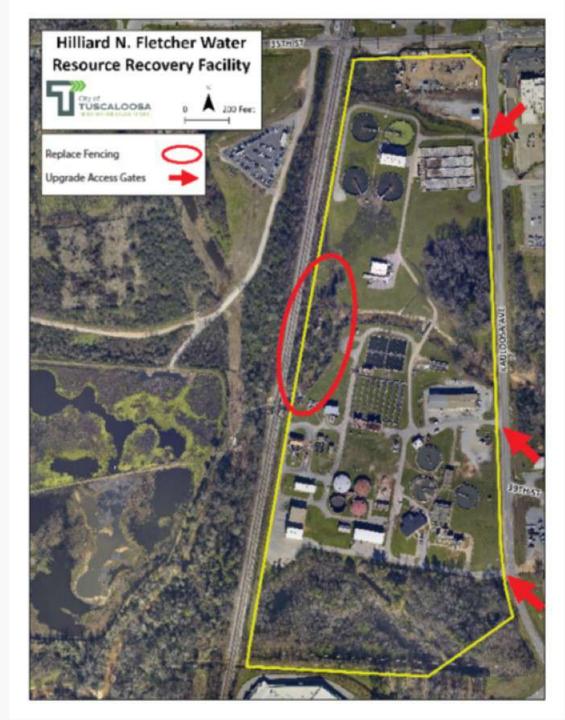
Providing remote site SCADA modernization at different locations



CYBER WRRF SECURITY UPGRADES

\$750,000

Repairing or upgrading access gates, adding a locking capability to the administration building and repairing or replacing the security cameras



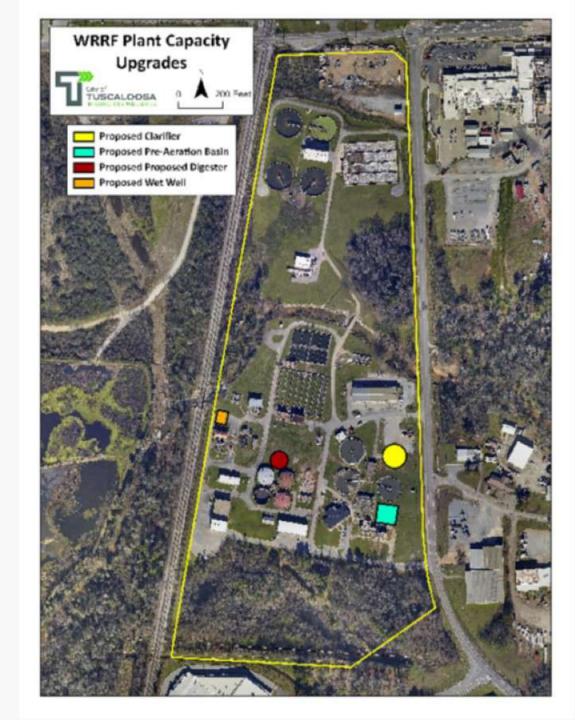
INVESTMENT WATER & SEWER EXPANSION

\$130,080,000

WATER & SEWER EXPANSION FLETCHER

\$2,000,000

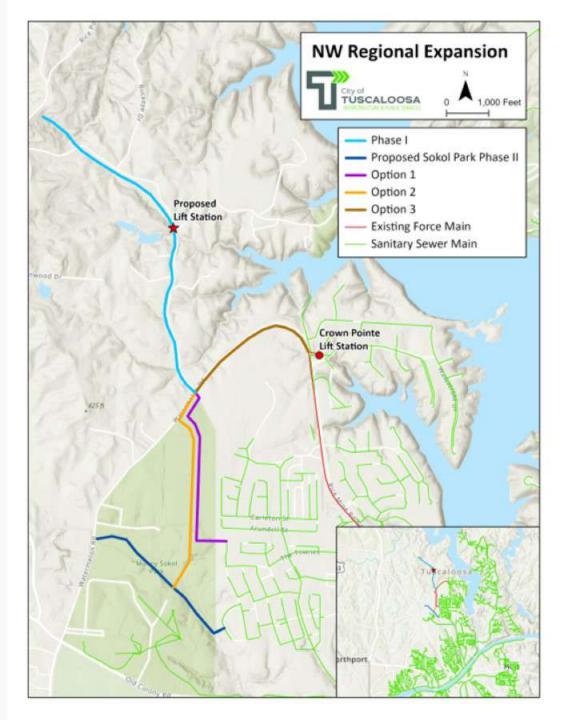
Adding an additional clarifier, installing a new digester and blower and upgrading the headworks to increase the facility's permitted capacity



WATER & SEWER EXPANSION NORTH WESTERN SEWER LINE

\$12,000,000

Expand the major sanitary sewer collection system by adding a regional lift station and force main to the area north of Martin Road, northwest of Watermelon Road and bound by Lake Tuscaloosa and Carroll's Creek Tributary on the north and west



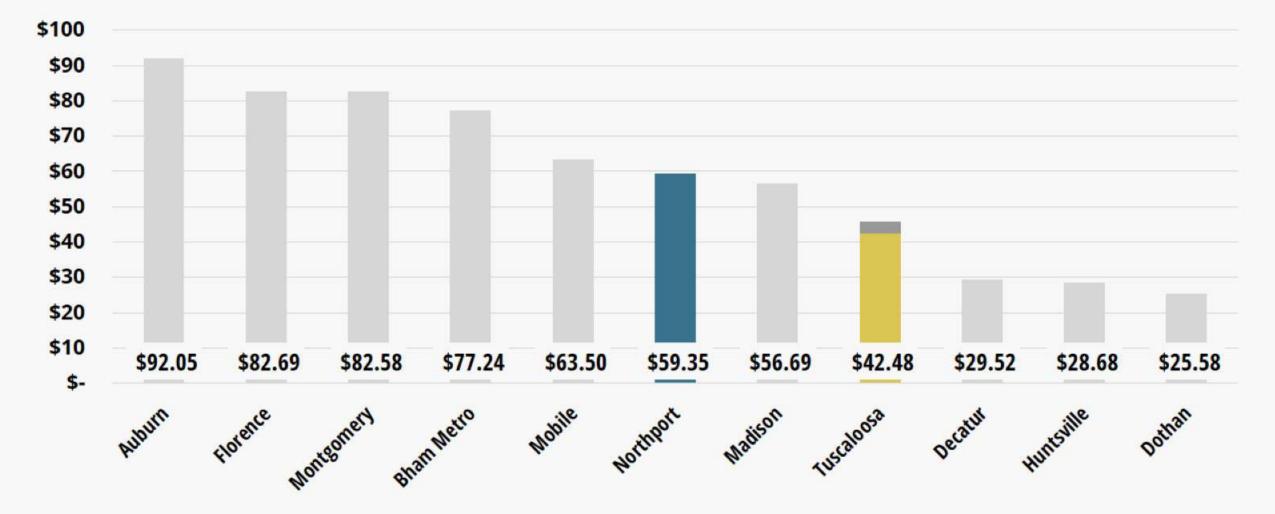
WATER & SEWER EXPANSION EASTERN SEWER LINE

\$24,400,000

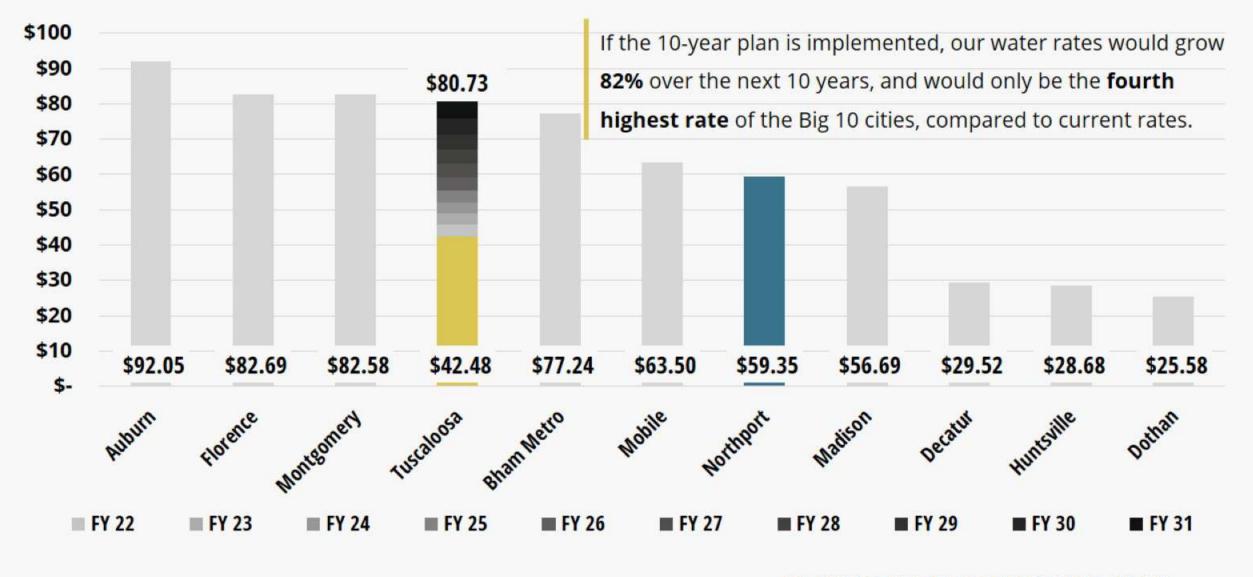
Establishing sewer service to the eastern area of Tuscaloosa along Buttermilk Road, providing areas for future workforce housing expansion and growth



WATER RATE COMPARISON PER 10,000 GALLONS



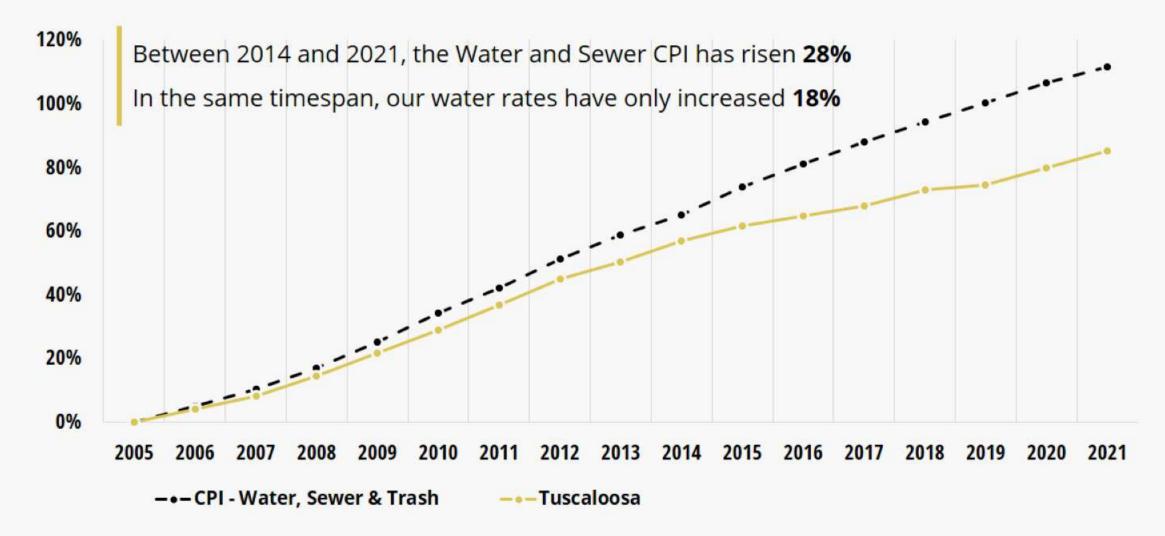
WATER RATE COMPARISON PER 10,000 GALLONS



REVENUE STREAM

	RATE INCREASE	INCREASE REVENUES
FY 2022	3.5%	\$ 1,699,054
FY 2023	6%	4,713,662
FY 2024	6%	7,909,147
FY 2025	6%	11,296,360
FY 2026	6%	14,886,807
FY 2027	6%	18,692,680
FY 2028	6%	22,726,905
FY 2029	6%	27,003,184
FY 2030	6%	31,536,040
FY 2031	6%	36,340,867
Total		\$ 176,804,706

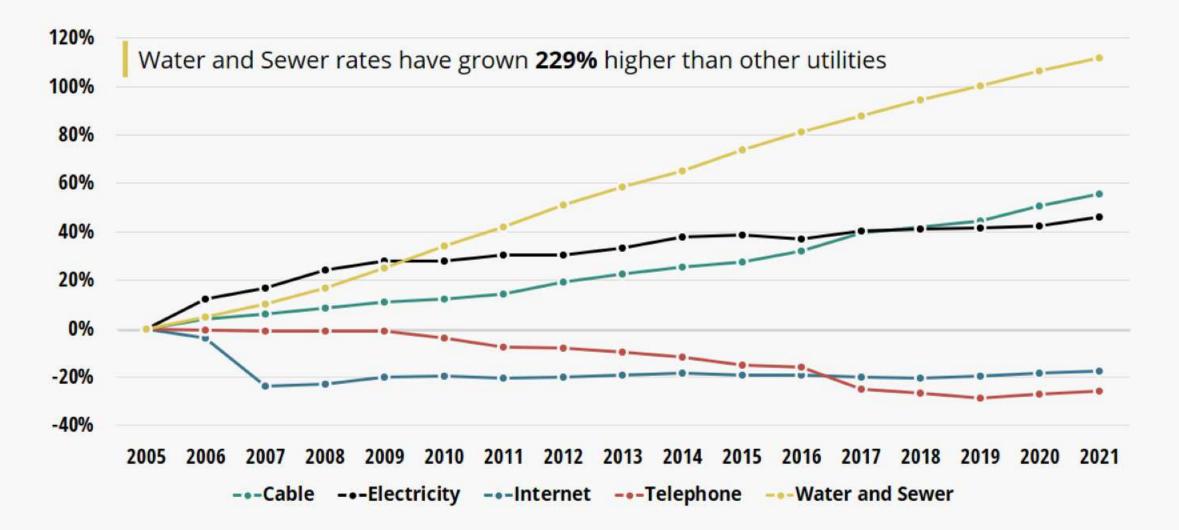
WATER & SEWER INCREASE



10-YEAR INFRASTRUCTURE PLAN

Bureau of Labor Statistics, City of Tuscaloosa

NATIONAL UTILITY RATES CPI



WATER & SEWER DEBT ROLL OFF

	Debt Issuance	Total Debt Principal		Total Debt Interest		Total Amount of Debt to Roll-off		
FY 2022	2012-B Warrant	\$ 1,270,000	\$	31,750	\$	1,301,750		
FY 2022	SRF 2012-A	5,400,000		171,000		5,571,000		
FY 2026	DWSRF 2013	2,385,000		116,640		2,501,640		
FY 2032	2014-C Warrant	3,595,000		659,575		<mark>4,254,575</mark>		
Total		\$ 12,650,000	\$	978,965	\$	13,628,965		

BUDGET TEAM Accounting and Finance

Katy Metcalfe Deputy Chief Financial Officer

Becky Scheeff Director of Budgets & Strategic Planning

Ashley Price

Budget Manager

Estella Hare Accounting Manager Cayson Sawyer Senior Accountant

Katy Beth Jackson UD Manager of Finance & Special Projects

> Carly Standridge Acting Chief Financial Officer