## Lillian (Gayle) Draper

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**OBJECTIVE**: Utilize my skills, experience, and abilities in management, particularly sales, customer service environment

> My experience included the following:

- Overseeing daily operations
- Monitored work flow activities
- Maintained ongoing performances
- Executed processes that adhered to store values and policies
- Cultivated strong business relations with customers and employees to gain optimal sales goals
- Executed floor merchandising
- Inventory and staff management
- Successfully increased customer retention and exceeded

company's sales goals and initiatives.

15 years in sales

**SUMMARY**: 13 years in management

9 years in customer

service

## **EXPERIENCE:**

2019 -2022 Fresh Value Grocers

**Asst Manager** 

Customer service
Managing front end
operations, till
balancing, refunds,
voids, deposits,
closing store
procedures

2019- 2022 **The Foundry** 

Office Manager Training of staff Overseeing office and work assignments

2018-2019 Gold Star Sales

2017-2018 Jimburke Sales

2015-2017 **Walgreens** 

Sales

## 2007-2015 GNC Store Manager

- responsible for ongoing daily procedures of business
- processing of daily reports to ensure profit goals are met
- scheduling of staff
- key log and issuance
- training of staff
- inventory tracking
- monitoring loss prevention measures

- directing planogram floor set
- processing employee payroll
- selection of staff