

Bid Tabulation: Preliminary			Vendor A	Vendor B	Vendor C	Vendor D
			Mobile Communications of America	Howard Technology Solutions	Dana Safety Supply	ProLogic ITS
Item #	Description	Discount off List Price	Discount off List Price	Discount off List Price	Discount off List Price	Discount off List Price
1	Whelen	Submitted bid for substitute brand	No Bid	53.4%	8%	
2	Havis	20%	3%	42.0%	8%	
3	Pro-Gard	Submitted bid for substitute brand	No Bid	35%	8%	
4	Setina	22%	No Bid	33%	8%	
5	Federal Signal	27%	No Bid	45%	49%	
6	Gamber Johnson	No Bid	3%	42%	10-30%	
7	Rockland Custom Products	Submitted bid for substitute brand	No Bid	32%	10%	
8	Blac-Rac	No Bid	No Bid	33%	10%	
9	American Aluminum	No Bid	No Bid	28%	35%	
	Notes	Did not include certification letters from approved manufacturers.		Included certification letters from all except Federal Signal	Included certification letters for Federal Signal, Gamber Johnson, and American Aluminum	