

Bid Tabulation: Preliminary			Vendor A	Vendor B	Vendor C	Vendor D
			Defender Supply	Emergency Lighting by Haynes	Fleet Safety Equipment	West Chatham Warning Devices
Item #	Qty	Description	Discount off List Price	Discount off List Price	Discount off List Price	Discount off List Price
1	1	Whelen	43.7%	49%	52.2%	Equipment 47%, Parts 42%
2	1	Havis	31%	41%	41.2%	Equipment 40%, Parts 40% *
3	1	Pro-Gard	27%	32%	33%	Equipment 35%, Parts 35%
4	1	Setina	29%	No Bid	31%	Equipment 20%, Parts (Black-Rac?) 10%
5	1	Federal Signal	41.5%	No Bid	49%	No Bid
6	1	Gamber Johnson	44%	30%	35%	Equipment 40%, Parts 40%*
7	1	Rockland Custom Products	No Bid	30%	15%	No Bid
		Notes	Did not include manufacturer letters as required.			* With exception of docking stations - docking stations: Havis 35%, Gamber 23%